

Lyon, October 18, 2006

Esker Q3 2006 Sales Activity

Sales Revenue	Q3 2006 M€	Q3 2005 M€	Q3 2006/ Q3 2005 Change**	Cumulative 9 months 2006	2006/2005 9 months**
Document Automation*	2.80	1.80	+ 60%	8.47	+ 67%
Fax Servers	1.81	2.06	- 8%	5.26	- 12%
Host Access	1.17	1.57	- 23%	3.95	- 23%
Total	5.78	5.43	+ 10%	17.68	+ 9%

*Includes Esker DeliveryWare and FlyDoc

** Growth expressed with no currency effect: 2006 exchange rates applied to 2005 figures

Document automation solutions continue to drive the growth of the group

Adding to the excellent performance reported in the first half of 2006, Esker document automation solutions (DeliveryWare and FlyDoc) continue to drive the growth of the group, (+60% this quarter) as well as compensate for the sales decline of legacy product lines (Fax and Host Access).

For the first time in Esker history, the Host Access line of products only represents 20% of sales, whereas, in 2000 it represented 80% of the company's sales revenue. This change confirms the success of its product repositioning towards activities of strong growth.

Over the course of the last quarter, Esker DeliveryWare achieved growth of 57% realized through an appreciable increase in the average deal size and an enthusiastic market response to version 4.0 launched in late March. Supported by intense Marketing activities, the DeliveryWare sales portfolio has continued its exceptional growth and ensures good visibility on the market over the next nine months.

FlyDoc demonstrates consistent growth

FlyDoc, the "on demand" document automation and delivery service, continues to expand in small and medium-sized companies at a consistent rate. Launched 18 months ago, this new solution increased by 262% over the 3rd quarter of 2006 and already represents 6% of total sales for the group. During the month of August 2006, the 500th FlyDoc customer signed up for services and in September FlyDoc established a new record surpassing 2 million pages processed in 1 month.

2006 end of year outlook

The performance achieved by Esker during the first 3 quarters of 2006 is slightly higher than the company's expected financial targets giving a small cushion going into the 4th quarter. However, due to the strong sales experienced by DeliveryWare in the 4th quarter of 2005, this period will prove to be challenging from an overall growth perspective.

Financial performance realized over the first nine months of the year should continue to improve through the end of the fiscal year.

About Esker

Esker develops communications software that optimizes the transmission and usage of information, within companies and commercial partners.

Founded in 1985, Esker is traded on Euronext, the French Stock Exchange (Le Nouveau Marché/ISIN: FR0000035818).

In 2004, Esker achieved sales of €22.6M (approximately USD 27.1 M), with more than half of sales in the United States.

Esker actively sells its products in North America, South America, Europe, and the Asia/Pacific territories. The company employs over 230 staff and has more than two million registered users worldwide. Esker is the most diversified international European software vendor, with over 90% of its sales resulting from exports.

Esker market offerings are divided into three product lines:

- u Esker DeliveryWare Platform (automated delivery of business documents)
- u Esker Fax™, Esker Fax for Notes, Esker VSI-FAX® and Esker VSI-FAX for Notes
- u Persona® by Esker, SmarTerm® by Esker and Tun®Plus by Esker.

Subscribe to the Esker mailing list for commercial and financial information by visiting our site: www.esker.com. Esker DeliveryWare powers the multimedia automatic distribution of our press releases.



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