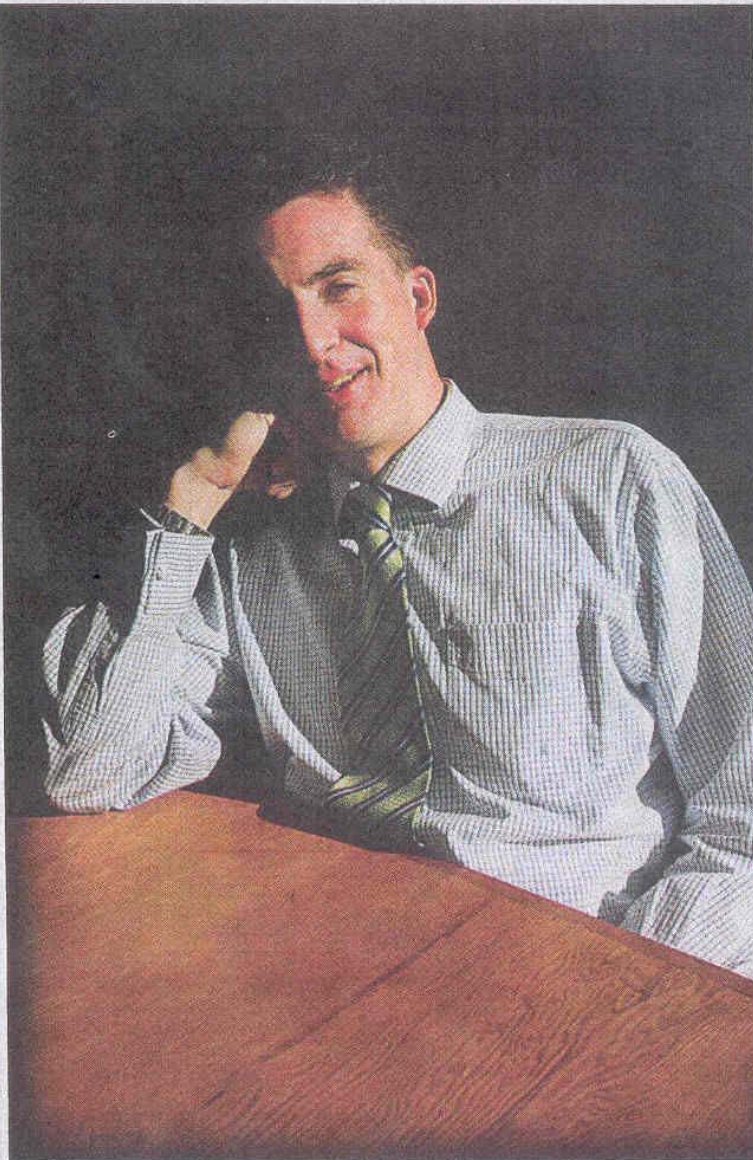


THE AUSTRALIAN  
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Picture: Brianne Makin

## Smart docs for Esker's Brown

**NOEL Brown** has been named business development manager at Esker Software, which specialises in intelligent document delivery systems.

He has been working in IT sales in Australia and Europe for eight years, most recently at HCl (now known as Realisation), where he was responsible for developing business, account planning and managing client relationships.

Esker Software Australasia managing director **James Elkington** says Brown has a proven track record in technology related sales roles, and successful client relationship management, and has worked in the area of document and business process systems.

Brown will be based in Esker's Sydney

offices after attending training at head office in Lyons, France. Esker has more than 70,000 customers worldwide.

Locally they include EMI Music Australia, Queensland Department of Emergency Services, Australian Environmental Protection Agency, Redeal New Zealand, Sony Australia, Starbucks Coffee Australia TAB, Travelex Australia and Winstone Wallboards New Zealand.

Its systems include the DeliveryWare platform, fax products, and Host Access, Persona, SmarTerm and Tun\* Plus.

Founded in 1985, Esker's global operations span North and South America, Europe, and the Asia-Pacific region. Its Asia-Pacific headquarters were established in Australia in 1997.