



## PRESS RELEASE

# Ten Million Business Documents Delivered Online by Esker on Demand

*Companies utilise Esker on Demand to automate mail and fax processes*

SYDNEY, NSW, Australia, 20 December, 2005—Esker Software, the leading provider of intelligently automated document delivery solutions and services, announced today that its Esker on Demand service reached another milestone, now having delivered more than 10 million business documents since its launch.

An online document delivery service, Esker on Demand enables users to choose among postal mail, fax, email and SMS as document delivery options. Of the ten million documents processed in the past 18 months, 90% have been sent via post and fax. Currently, more than 175 customers from around the world are using Esker on Demand on a daily basis, ranging from large enterprises to small businesses.

Esker on Demand has also been tailored to automatically deliver documents via post, fax, email and SMS directly from Microsoft Office and the Salesforce.com AppExchange platform.

Esker on Demand leverages patented technology and a powerful infrastructure:

- Twenty servers spread across France, the US and Australia
- Three mailing centres (in Lyon, France, Madison, Wisconsin and Sydney, Australia)
- Three fax centres (in Lyon, Madison and Sydney, Australia)
- Hundreds of telephone lines
- 24/7 surveillance to assure information security

*(more)*

“The service was initially slated to serve as a compliment to our Esker DeliveryWare product designed for large companies, but we quickly realised that the Esker on Demand service could also allow small and medium-sized enterprises to reap the benefits of a paperless environment,” said Jean-Michel Bérard, Esker CEO.

“Our target market has nearly quadrupled by adding a capability that is attractive to SMEs and we believe this offering extends our leadership in providing document delivery automation for businesses of all sizes.”

In 2006, Esker hopes to speed up development of its Esker on Demand product by:

- increasing the operating capacity of its existing production centres (printers, folding machines, fax servers)
- establishing a new mailing centre in the UK
- increasing the size of the sales and marketing teams targeting SMEs
- adding new functions such as electronic archiving.

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For more information, please contact:

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#### About Esker

Esker enables organisations to realise all the business advantages and financial benefits of effective document management **through intelligent delivery of vital business information**. Esker's customer's benefit from streamlined business processes, reduced costs, simplified IT infrastructure, enhanced customer satisfaction, and quality assurance. Esker solutions include:

- ◆ Esker DeliveryWare Platform
- ◆ Esker Fax™, Esker Fax for Notes, and Esker VSI-FAX
- ◆ Esker Host Access, Persona® by Esker, SmarTerm® by Esker, and Tun® Plus by Esker.

With over 70,000 customers worldwide, Esker solutions are used by market leaders in every field, such as EMI Music Australia Pty. Ltd., Queensland Department of Emergency Services, Australian Environmental Protection Agency, Redeal New Zealand, Sony Australia, Starbucks Coffee Company Australia Pty. Ltd., TAB Limited, Travelex Australia, and Winstone Wallboards New Zealand.

Founded in 1985, Esker's global operations span North America, South America, Europe, and Asia/Pacific with millions of licensed users worldwide. Esker's Asia Pacific headquarters based in Australia were established in 1997. For more information, visit <http://www.esker.com.au>

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