

Esker Australia opens an office in Melbourne

SYDNEY, 28 April 2008. Esker Australia Pty Ltd, the leader in document process automation solutions has opened its second office in Australia. Based in Melbourne, the new office is part of the company's growth plans in Australia and reinforces its presence in the Victorian State.



The newly created Melbourne office will provide sales and services support to the growing number of partners and customers in the Victorian State.

This new step for Esker Australia reflects the success that Esker continues to enjoy and its intention to provide the best personalised solutions in Victoria.

Christophe DuMonet, Managing Director of Esker Australia, comments on the new office:

'The decision to open a Melbourne office is a further demonstration of our commitment to providing high value customised solutions to our clients. Since 1997 Esker has delivered hundreds of solutions to companies in Melbourne. As Esker solutions increasingly become mission critical for Sales Orders

Management, Accounts Payable and Accounts Receivable, we identified that our customers required our direct involvement in delivering these solutions on the Esker DeliveryWare platform.'

'We have identified a growing need from Melbourne organisations asking for proximity business relations with our Esker consultants prior, during, and after the implementation of their Esker solution. Our clients are naturally expecting this level of commitment from the industry leader. It was our duty to proactively answer their needs.'

Christophe DuMonet further commented that already Esker's GreenDocs program was based on the Melbourne-based not-for-profit organisation GreenFleet.

Located in St Kilda Road Towers, 1 Queens Road Melbourne, VIC 3004, the new office is the new home of two experienced Business Development Managers:

Dennis Kopanas- Business Development Manager- Esker Australia- Melbourne



Dennis has spent the last 18 years working across leading vendors within distribution and direct sales in enterprise business communications and multi-channel document delivery platforms. Before joining Esker, Dennis worked with Canon Australia as one of their key Digital Workflow Specialists helping to streamline business communications through print intelligence, computer based fax servers, OCR/scanning, workflow, document management and Procure-to-Pay automation.

Paul Butler- Business Development Manager- Esker Australia- Melbourne



Before joining Esker in 2008, Paul spent 7 years working with Oracle, Oracle & SAP partners, helping Manufacturing and Distribution companies use the latest technology to improve their Supply Chain processes. Paul has over 20 years experience in the IT Industry, including Asia Pacific and Australian/New Zealand sales and support roles helping customers improve their business processes by implementing transaction processing infrastructure and office automation solutions.

About Esker Australia

Esker helps organisations eliminate paper and improve business processes by integrating on premise and on-demand document automation with applications — for higher efficiency in sales order processing, invoicing, accounts payable and purchasing to shorten order -to-cash and procure to-pay cycles.

Built on patented technology, Esker solutions address the challenges of manual document processing that limit an organisation's ability to increase speed and accuracy, raise productivity, reduce complexity, control costs and improve customer satisfaction. Over the past two decades Esker has become a worldwide leader in document process automation with offices in North America, Europe, Australia and Asia, and partners in more than 80 countries. Operating in Sydney since 1997, Esker Australia has achieved significant growth and performance with over 1,700 Australian and New-Zealand organisations running their business on Esker.

For more information, visit www.esker.com.au

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