

# Esker Expands Presence in Latin America Through Partnership with Signature Consulting

Alliance provides customised solutions that are compliant with Latin America's evolving regulatory requirements

**Sydney, Australia — January 3, 2017 —** [Esker](#), a worldwide leader in [document process automation solutions and pioneer in cloud computing](#), announced today its partnership with Santiago, Chile-based Signature South Consulting, a leading provider of solutions related to electronic document exchanges with digital signatures. The alliance is designed to benefit the Latin American customers of both companies by providing a more comprehensive set of offerings while meeting the complex and evolving electronic invoicing (e-invoicing) mandates that vary by country.

Esker is a global company with customers that also have a worldwide presence. Esker decided to pursue a regional partnership to help navigate the various diverse e-invoicing mandates of the Latin America region. In Signature South Consulting, Esker found a partner with unparalleled expertise in e-invoicing compliance.

"Signature South Consulting was the obvious choice for us in terms of a partner," said Steve Smith, U.S. Chief Operating Officer at Esker. "Not only is it the only provider of a solution that meets all e-invoicing requirements in Latin America, but it also has a reputation for integrity and excellent customer service. We knew right away that Signature South Consulting would be an asset to both our customers and our brand."

Signature South Consulting also saw the value in an alliance with Esker. Although the company has expertise in electronic document exchanges, it wanted to expand its business service capabilities to include document automation and processing.

"We believe that developing relationships with companies whose skills complement our own is imperative as we continue to serve clients in many different markets with varying needs," said Sergio Chaverri, Chief Marketing Officer at Signature South Consulting. "Esker is a global company with impeccable solutions and a long history of putting client relationships first, so we knew we had found the technological and cultural fit we were looking for."

Now that the two brands have forged a synergistic partnership, they will begin offering integrated solutions to current and future customers.

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## About Signature South Consulting

Signature South Consulting is the leading company providing solutions for the electronic exchange of documents using electronic signatures, including e-invoicing. The company began operating in Chile in 2001 as a team of professionals with the goal of obtaining a harmonious set of capabilities that would enable them to achieve the results required by customers with the excellence and professionalism which they deserve. The corporate office is located in Santiago, Chile, with a shared services center in San José, Costa Rica and local offices in: Argentina, Brazil, Colombia, Ecuador, Guatemala, Mexico, Peru and Uruguay.

There are more than 5,000 companies issuing 100% of their invoices by integrating Signature South Consulting solutions with their ERPs. Over 2,000,000 electronic tax documents are trafficked daily, all of which are transactions between companies through Signature South Consulting solutions. Signature South Consulting actively participates in events in Latin America, the U.S., and Europe, lecturing on Latin American models of e-invoicing (considered the strictest and most complex in the world) and the Signature South Consulting experience.

## About Esker

Esker is a worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

Esker has global headquarters in Lyon, France, U.S. headquarters in Madison, Wisconsin, and ANZ headquarters in Sydney (since 1997). Over 1,800 companies in Australia and New Zealand rely on Esker solutions to run their businesses. For more information, visit <http://www.esker.com.au> follow us at [twitter.com/EskerANZ](https://twitter.com/EskerANZ) and read our blog on <http://blog.esker.com.au/>

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