Grupo FSM Chooses Esker for Invoice Automation in a Microsoft Dynamics NAV Environment

Capturing supplier invoices, sending electronic invoices and digitising delivery notes for a more efficient and streamlined process

Sydney, Australia – October 17, 2012 –   Esker, a world leader in document process automation solutions, has announced that its technology will be used by Grupo Félix Santiago Melián (FSM) for a centralised automated invoicing solution that will operate in a Microsoft Dynamics NAV environment and serve all group companies.

Seeking a new solution

Prior to Esker, FSM received all of its supplier invoices via paper, half of which were for transactions between companies in the group, with a total volume of 2,300 per month. Of these, 95% were delivered in person. Additionally, the group manually processed around 750 customer invoices and 8,000 delivery notes per month, with an invoice date before the 5th of each month.

In order to streamline its document transaction process, FSM will integrate the Esker solution into the MS Dynamics NAV application environment. Supplier invoices will be captured with a workflow that involves two approval levels: 1) Sending electronic invoices and corresponding delivery notes to customers; and 2) Digitising delivery notes to be sent with invoices and digitally archived.

"Considering the variety of businesses that FSM operates, it was crucial to automate the workflows that support financial management, such as our invoices and all related documents," said Pedro Cubas, CFO of FSM. "Esker is a great partner for simplifying entire management processes and finding business efficiency points, which cuts costs and saves time. Now, our new paperless way of working allows us to be much more efficient in our day-to-day transactions."

Supplier invoices

To better manage its supplier invoices, FSM expects the new solution to streamline its approval processes, reduce paper handling and errors, shorten payment cycles, and trim down administrative tasks. Simultaneously, it will free up office space, provide a single point of access for all documents, allow greater flexibility in searching for invoices, and lessen the likelihood of losing documents.

To that end, the Esker DeliveryWare solution, which is integrated into the FSM management system, consists of four key functional units: reception and digitisation, document capture and data extraction, data validation, and data and document loading.

(continued)

Customer Invoices

The use of digitised invoices and digital signatures will allow FSM to send official customer invoices by email, meaning invoices can be sent and received faster. In addition, this will decrease the number of errors, lower costs, improve productivity by assigning more strategic tasks to employees, provide access to documents from a single point, and improve efficiency when searching for invoices.

With the Esker solution, invoices are generated within MS Dynamics NAV and then printed by a virtual printer that forwards them directly to Esker, where they are processed according to rules specific to invoice type. The information is then matched with delivery note information and grouped to be sent by email, with a digital signature and the FSM company seal, to the end customer.

About Grupo FSM

Founded in 1961 by Félix Santiago Melián, Grupo FSM operates in a wide range of industries, spanning real estate development and construction, agriculture, water desalination, the manufacture and sale of concrete and mortar, and the operation of service stations.

The companies belonging to the group include: Grupo Félix Santiago Melián, S.L, Félix Santiago Melián, S.L., Homicán, S.L., Costa Llano, S.L., and Conagricán, S.L. The group's four largest companies have 420 employees (266 in the largest company, Felix Santiago Melián), and annual sales are approximately €85 million.

About Esker

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to sales order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

Esker has global headquarters in Lyon, France, U.S. headquarters in Madison, Wisconsin and ANZ headquarters in Sydney since 1997. Over 1,800 companies in Australia and New Zealand rely on Esker solutions to run their business.

For more information, visit www.esker.com.au, follow us at twitter.com/eskerinc and read our blog on www.quitpaper.com.

Contact: Christophe DuMonet, Esker Australia – Tel: +61 2 8596 5107 ▪ Email: **christophe.dumonet@esker.com.au**

Esker Australia Pty Ltd — Sydney (Main) Office	Esker Australia Pty Ltd — Melbourne Office	Esker New Zealand — Auckland Office
Suite 1502, Level 15, 227 Elizabeth Street	Level 1, St Kilda Road Towers	Level 4 / 369 Queen Street
Sydney NSW 2000	1 Queens Road — Melbourne VIC 3004	Auckland 1010
Tel: +61 2 8596 5100 ▪ Fax: +61 2 8596 5175	Tel: +61 3 9863 9990 ▪ Fax: +61 3 9863 8010	Tel: +64 9 306 8872 ▪ Fax: +64 9 306 8889

www.esker.com.au   www.esker.co.nz